MINUTES GWCCA DEVELOPMENT COMMITTEE MEETING February 23, 2016

11:00 a.m.

GWCC Sales & Event Services Board Room

The following were in attendance:

Committee Members Present:

David Allman Chris Cummiskey Glenn Hicks Tim Lowe, Chair

Doug Tollett

Committee Members Absent:

Stan Conway Anne Hennessy

Lee Hunter, Ex-Officio

Rep. Jan Jones, Legislative Advisor

David Werner, State Advisor

GWCCA Staff:

Carl Adkins
Dale Aiken
Kevin Duvall
Jennifer LeMaster

Frank Poe

Pargen Robertson Sherrie Spinks Adam Straight Mark Zimmerman

Chair Hunter called the meeting to order at 11:04 a.m. and asked for a motion to approve the December 1, 2015 Development Committee meeting minutes.

A motion to approve the December 1, 2015 GWCCA Development Committee meeting minutes was made by David Allman, seconded by Glenn Hicks, and unanimously approved.

B/C CONNECTOR UPDATE

At the 2015 September Board Retreat, it was reported that the convention and trade show market is healthy within the industry, in Atlanta, and at the Authority. Customers were invited to the Retreat to offer feedback regarding their needs, which will help guide the Authority's focus moving forward. Over the next three years, the CAPX program (\$158M) will keep the Authority current but it will not necessarily move the Authority ahead.

Staff proposes a connection between Buildings B and C through the loading docks making it additional exhibit space and a conditioned passage from one building to the other.

In an effort to refine costs, an RFQ for architectural services was issued. Seven statements of qualifications were received. Over the next sixty days, staff will review the submissions.

HOTEL UPDATE

The Drew Company is the apparent hotel developer awardee. Their team consists of:

Architect – Gensler;

General Contractor – Skanska;

Program Management - Jacobs; and

Hospitality Consultant - Pinnacle Adv. Group.

Georgia World Congress Center Authority Development Committee Meeting Minutes February 23, 2016 Page 2 of 2

The Committee was also updated on Dome site parking deck and the proposed alternate Red Deck entrance/exit on Upper International. The new Green parking lot, which will be in the Dome's footprint and will have 800+ spaces, will connect to Mangum via Magnolia.

PARK VISION UPDATE

Frank Poe and Kevin Duvall met with the USOC in Colorado Springs in November 2015 to inform them of the Vision and pending capital campaign. They are in support. Total capital campaign for the Park Vision is \$25M. Good progress has been made towards contribution commitments. Staff updated the GWCCA Finance Committee yesterday regarding the capital campaign.

Renderings of the following five Park Vision projects were shared today with the Committee.

- Metro Atlanta Chamber building removal (Closing deadline is March 25, 2016.);
- Southern Company Amphitheater renovation;
- Create Centennial Plaza (previously AYIB through the Park), includes new brick campaign;
- New Baker Street entrance; and
- New multi-use space where current Park Admin/Ops office is located.

There being no further business to discuss, the meeting adjourned at 11:59 a.m.

The 20th Anniversary Celebration of the 1996 Olympic Games is set for Saturday, July 16.

Respectfully submitted:

Approved:

Dale Aiken, Assistant Secretary

Tim Lowe, Chair